



COMPANY OVERVIEW







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James Hodgson - Managing Director

Kirsten Richmond - Manufacturing Director

OUR ACCOLADES











ABOUT US

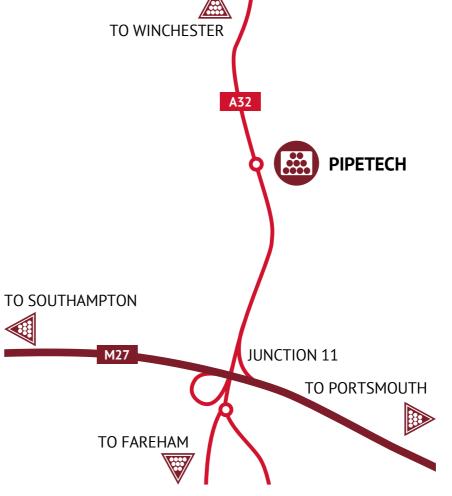
Established in 1991, Pipetech are an established market leader in the supply of under-pressure drilling, FlowStop and Tooling to the Gas and Water industry.

Pipetech own the manufacturing and marketing rights to the E. Pass & Sons, F W Talbot and Periquip Services range of Drilling Equipment and are the exclusive distributor for Ravetti equipment in the UK.

Our global knowledge ensures the competitive source and supply of a wide range of products all which are supported by a comprehensive Research and Development team that allows clients the option to have bespoke designed products.

Our experience enables us to offer associated engineering consultancy services, leading to the design of innovative and efficient products. We have a reputation for problem solving and supplying product packages for projects throughout the world.

Working in collaboration with some of the largest Gas and Water companies we have provided expertise and services which save time, reduce costs and increase operational efficiency. We are environmentally minded and design solutions which aim to reduce the carbon footprint which can be realised by the adoption of our products and services.



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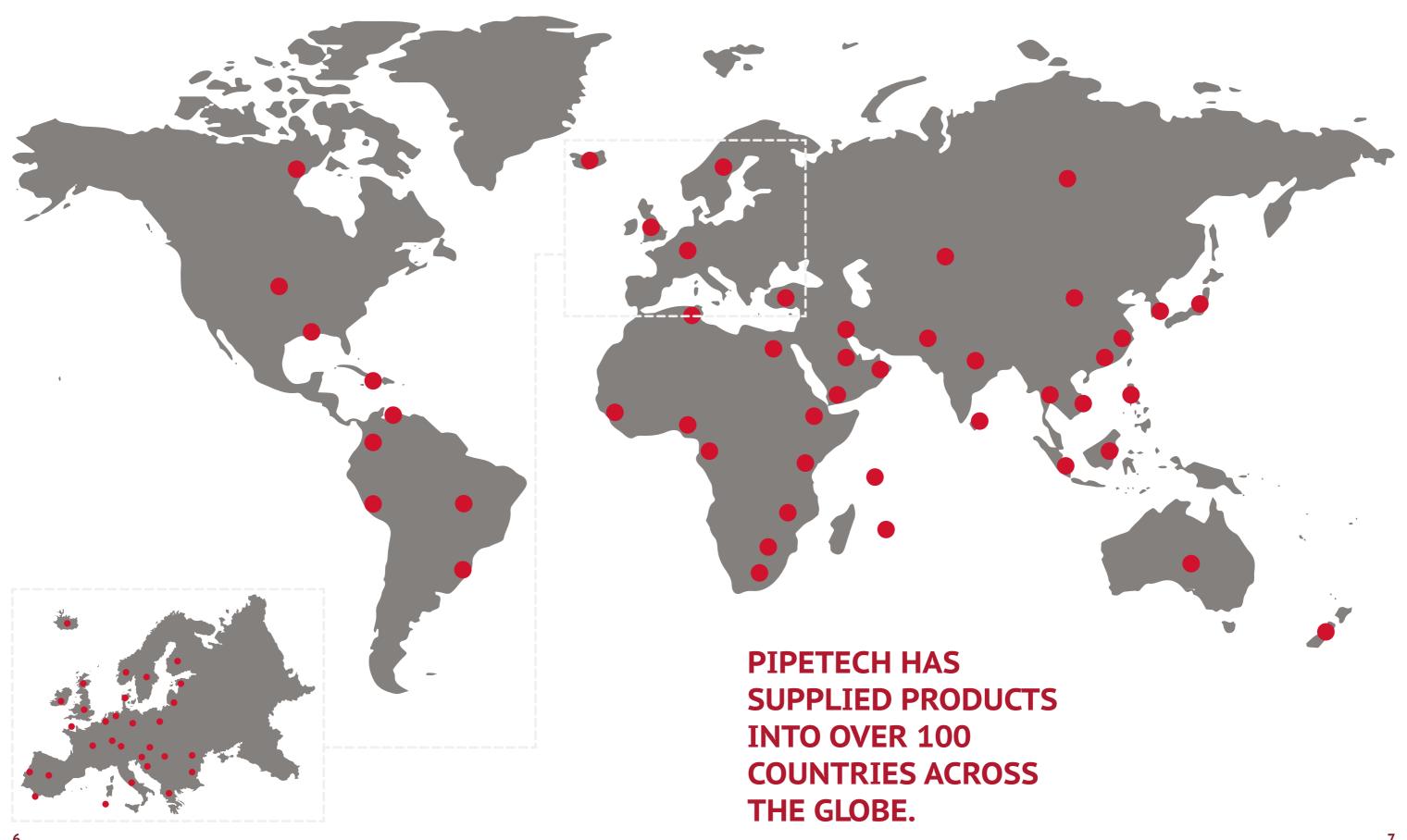
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WORLDWIDE PRESENCE







OUR AIMS AND SERVICES

AIMS

- To assist gas and water industries on their journey to net-zero 2050.
- To create products and services which eliminate disruption to supply.
- To reduce cost, increase efficiency and improve safety.

SERVICES

- Innovation Days.
- On-site and Remote Training.
- Service and Repair.
- Bespoke Services.

"To create a product which becomes an essential part of gas maintenance and repair operations, helping delivery networks on their journey to net-zero 2050"

James Hodgson,
Managing Director,
Pipeline Technology



INNOVATION DAYS

Our innovation days are designed to give you a detailed overview of our products and services. We often find that engagement with our customers where they can see the equipment in action or on display is the quickest way to understand the many excellent features and benefits our products offer.

These days can focus on a selected range, for example, FlowStop or our AlwaysON range, alternatively it can provide an overview of equipment which is popular within your industry. Our experienced sales team will be happy to answer any questions and queries you have about our product sets.

It is a great chance to see the equipment up close before you purchase it. Furthermore, we use these days to talk to industry professionals about the current difficulties they are facing. With this information we will recommend one of our products that we believe will solve the issue. If there isn't a product within our range that will rectify the problem we will contact our research and development team. This will then create a conversation between yourself and Pipetech on how we can look to remove or lower the impact of the current issue.

Why not ask us to setup a product innovation day?

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TRAINING

Training is available for our customers upon request to ensure operatives can complete the job in line with the manufacturers instructions and ensures operator safety. Upon successful completion, operatives are issued with a certificate to demonstrate they have understood the fundamental aspects of how to safely use the equipment. Training also ensures that the equipment is used to its full potential.

Training services also offers Pipetech the opportunity to learn from experienced industry professionals. This is vital to us in the constant development of new equipment and service offerings.

Training can be provided either remotely or on site at a time which is convenient to you and your teams. Please contact our sales team for more information.



SERVICE AND REPAIR



To ensure the longevity of your equipment, Pipetech offer machine servicing and repair by our engineers, who are supported by our production team and research and development department. We adhere to strict ISO9001 processes which reinforces standards. We also keep you informed in the progress of the repair.

HOW IT WORKS?

- Equipment is returned for a standard inspection
- Engineering evaluation creates cost and options plan
- Scope of works agreed with the customer
- Machine serviced/repaired and tested
- · Machine returned to customer

All repairs come with a full-service record, are pressure tested and test certified where required, and can be collected from anywhere in the UK or from around the globe. Help us help you! We also have the facility to send you yearly reminders for your servicing and maintenance, ensuring your equipment is always in top condition.

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BESPOKE SERVICE

PROBLEM

Pipetech are approached about a problem. This could range from: speeding up a process, allow operators to fix something without turning off gas/water supply, reduce excavation, cost, improve safety, etc.

DISCUSSION

We meet with the client to discuss their requirements in depth and to further understand their problem.

DESIGN

We begin the design process with our inhouse design engineers, who collaboratively have over 150 years worth of experience in the industry, using the latest drawing technology.

DEVELOP

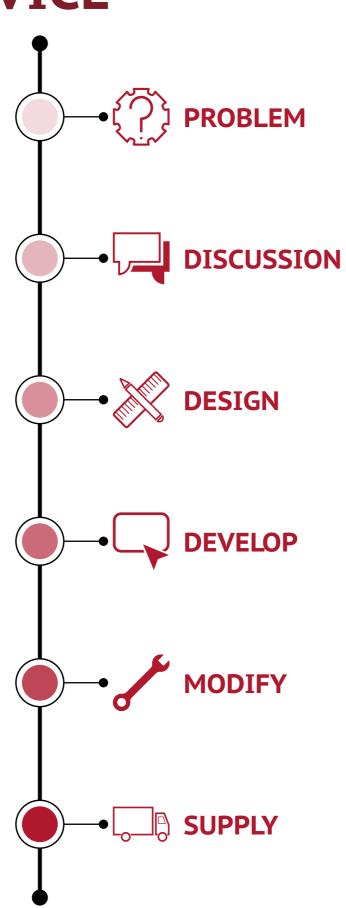
Concept designs are reviewed with the customer. Following the engagement, options are selected for developing and trialling with an initial prototype made.

MODIFY

Following feedback from the field trials, we modify and amend the design accordingly (if required). This is to ensure the product(s) are to the highest standard and meets the exact specification.

Supply

Once the product has been approved, we produce and supply the equipment to the customer.



RESEARCH AND DEVELOPMENT

We continually utilise Research & Development to enhance our product range, enabling us to introduce innovative, state-of-the-art equipment to the gas and water sectors.

Clients enjoy a close working relationship with our R&D team and have benefited from of our expertise to solve their issues. By combining our technical skill set and advanced thinking, with the real-time problems and feedback from our clients, we can offer bespoke services which will benefit our customers and consumers.

Previously we have worked with SGN as part of the National Innovation Awards to design and build problem solving tools throughout the water and gas industry. We work with consumers, businesses and the environment in mind, saving time, money, environmental impact and thinking power for our clients.

CONCEPT TO INSTALLATION

Our Research and Development Department is available for in-house and sub-contract drawing projects, utilising the latest AutoCAD and inventor technology.

3D CAD MODELLING

We can produce individual components, assembly, bill of quantities, piping layout and isometric drawings. We model components in 3D prior to manufacture.



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Just some of our projects include:

- GECO Gas Pump
- Water Extraction Reel
- Torando
- PE Pipe Pusher
- Advanced MiniBags



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ALWAYS ON RANGE

Cutting a supply to either water or gas is challenging, often attracting significant cost with complex operational planning overheads. There is often a detrimental impact to the environment which is overlooked and does not help with companies trying to neutralize their carbon footprint. This operational impact has traditionally meant a loss of service to the consumer. The **Always ON** range has a variety of products for a number of issues in the gas and water industries, which, using traditional repair methods would cause significant disruption and loss of service to the consumer. Gas supply pipes can now be repaired without disruption. Water leaks can be fixed without interrupting the mains supply. Water and gas supply pipes can be hot tapped with our under-pressure drilling systems, all without the customer realising maintenance or repair work has been completed.

We often question operational processes and ask "Is there a better way?" **Always ON** products meet that brief.







NO COMPARISON









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